415-521-4621 elijah@elijahmanning.com 1140 Saint John's Place, Brooklyn, NY 11213

PROFESSIONAL SUMMARY

Experience in sales, research, and organization. Expertise in Microsoft Word, PowerPoint, and Excel.

WORK HISTORY

Case Planner, Graham Windham, May 2024 - Current, Brooklyn, NY, www.grahamwindham.org

- Created 12 detailed and measurable action plans to achieve family's permanency goals.
- Organized over 100 supervised family visits, home visits, and family-team conferences.
- Coordinated over 40 successful appointments, assessments, and psychological treatments for children and parents in the foster care system.

Sales Associate, Artiphany, May 2023 - Nov 2023, Virtual, https://www.artiphany.com/

- Increased brand awareness by 5% through email and social media outreach.
- Created multi-channel sales strategy for target audiences.
- Garnered over 10k views through content collaboration with various influencers.
- Helped exceed fundraising goal of new product by 200%.

Editor and Writer, Sweet Literary Magazine, Apr 2023 - Jun 2023, Gambier, OH, https://sweetlit.org/

- Increased website traffic by 10%.
- Increased web page key words by 40%.
- Wrote and published 4 original articles.

Associate, Kenyon Review, Sep 2022 - May 2023, Gambier OH, https://kenyonreview.org/

- Played a meaningful curatorial role in publishing 4 distinct issues of the Kenyon Review, read by several thousand subscribers.
- Wrote summaries and analyses for 8 literary submissions each week.

Writing Intern, Gotham Gazette, Jun 2021 - Aug 2021, New York, NY,

https://www.gothamgazette.com/

- Crafted original content published in Gazette.
- Researched data used in 3 published articles.

Inside Sales Intern, Countable, Jun 2021 - Jul 2021, Virtual, https://www.countable.com/

- Researched over 250 leads used by sales team.
- Produced 12 original email templates used by marketing and sales team.
- Developed unique email sequences used by marketing and sales team.
- Conducted market research to identify potential clients and evaluated competitive landscape to inform marketing decisions.

Staff Writer, The Thrill, Mar 2020 - May 2021, Gambier, OH, thekenyonthrill.wordpress.com

- Increased readership by 10% through writing and publishing bi-weekly articles.
- Collaborated with editors to produce engaging features and quality content.

EDUCATION